



2018 SASKATCHEWAN PROCUREMENT DAY

Presented by the Saskatchewan Construction Association &
Saskatoon Construction Association

9:30 A.M.

Opening remarks from Everett Hindley (MLA Swift Current) on behalf of the Ministry of Trade and Export Development.

Welcome from Mark Cooper, President & CEO, Saskatchewan Construction Association.

9:45 A.M.

Public Sector Owners:

- **City of Saskatoon**, Scott Eaton, Director of Materials Management
- **SaskBuilds**, Ron Dedman, on behalf of the Government of Saskatchewan
- **SaskPower**, Grant Ring, Vice President of Capital Projects and Procurement
- **University of Saskatchewan**, Greg Fowler, Vice President of Finance and Resources

11:15 A.M.

Public Owners Networking Stations - Meet and Mingle

11:45 A.M.

Lunch

Expert Panel: *What can we expect from the Saskatoon/Saskatchewan economy in 2019?*

- **Alex Fallon**, President & CEO, Saskatoon Regional Economic Development Authority
- **Trevor Friesen**, Business Advisor, MNP
- **Darla Lindbjerg**, CEO, Greater Saskatoon Chamber of Commerce
- **Derek Lothian**, CEO, Insurance Brokers Association of Saskatchewan
- **Larry Rosia**, President & CEO, Saskatchewan Polytechnic

1:00 P.M.

Saskatchewan Construction Hall of Fame Awards. First two inductions into the Hall of Fame for outstanding dedication and highly notable improvement of the industry.

1:15 P.M.

Private Sector Owners:

- **Arbutus Properties**, Murray Totland, Director of Planning
- **Dream Unlimited**, Brad Zurevinski, General Manager (Saskatoon)
- **Federated Co-operatives**, Brian Jones, Director of Facilities Design and Development
- **Nutrien**, Josh Dodd, Director of Procurement - Potash

2:45 P.M.

Closing remarks from Mark Cooper
Private Owners Networking Stations – Meet and Mingle

3:15 P.M.

Cash bar opens – Networking until 5:00 p.m.

2018 SASKATCHEWAN CONSTRUCTION HALL OF FAME AWARDS SPONSORED BY





SCOTT EATON

Director of Materials Management
City of Saskatoon



Scott Eaton joined the City of Saskatoon in July of 2018 and has over 20 years of experience in supply chain management. He has held supply chain leadership positions in mining, construction, high-tech automotive manufacturing, and municipal government. He holds a Supply Chain Management Professional (SCMP) designation and is an active member of the Supply Chain Management Association of Canada.



KYLE TOFFAN

President and Chief Executive Officer
SaskBuilds



Kyle was recently appointed as the President and CEO of SaskBuilds Corporation. He comes to this role with 10 years of experience working for the Government of Saskatchewan, most notably as Executive Director of Capital Planning and Infrastructure with SaskBuilds from 2013 to 2015 and as Director of Grants Administration with Ministry of Government Relations (Municipal Affairs) from 2007 to 2012. Kyle also has considerable recent experience in the private sector as Vice President in the Transaction Advisory Services practice of Ernst and Young Orenda Corporate Finance Inc. from 2015 to 2018. During this time, he had the pleasure of working with various federal, provincial and

municipal clients across Canada on infrastructure advisory engagements.

Throughout his career, he has led various high-profile initiatives related to alternative financing, procurement, integrated capital planning, federal-provincial-municipal relations and other change management tasks. This includes development and implementation of the Province of Saskatchewan's first comprehensive capital planning framework, manual and 10-Year Integrated Capital Plan.

Kyle lives in Regina, Saskatchewan with his wife Allison and three children. He holds a Bachelor of Arts from the University of Saskatchewan and a Master's of Public Administration from Queen's University.



GRANT RING

Vice President, Capital Projects and Procurement
SaskPower



Grant Ring was appointed Vice-President, Procurement and Supply Chain in June 2015.

At SaskPower, Mr. Ring previously held the positions of Vice-President, Business Development; President and Chief Executive Officer of NorthPoint Energy Solutions; and acting Vice-President and Chief Financial Officer. Prior to that, he spent 11 years in various positions at the company.

Mr. Ring holds a Master of Business Administration from Queen's University and is a Chartered Professional Accountant (CPA). He was named a Fellow of the Society of Management Accountants in 2008. In 2007, he completed a Certificate in Executive Coaching, and in 2011, achieved his ICD.D designation from the Institute of Corporate Directors.

He is the Chairman of the Power Corporation Superannuation Plan, and a member of the Buffalo Pound Water Board of Directors. In the past, Mr. Ring has also held positions as Chair of Financial Executives International Canada and Vice-Chair of the Public Employees Pension Plan (PEPP), as well as serving on other non-profit boards



GREG FOWLER

Vice-President of Finance and Resources
University of Saskatchewan

Greg Fowler is passionate about service. Extensive efforts have been made and continue under his leadership to change the culture of administrative services at the University of Saskatchewan to one of “service first.” This has meant re-shaping the staffing structure to align resources behind the university’s core mission. Greg sees opportunities in the university plan to align the four top priorities of finance and resources: service, major capital and land endowments, financial sustainability and transparency, and partnerships and relationships.

Greg has been with the University of Saskatchewan for nearly 25 years. Greg received his Bachelor of Arts in Public Administration and Economics in 1988 and Master of Business Administration in 1992 from the University of Saskatchewan. In 1994, he returned to the university as assistant controller of St. Thomas More College, and in 1998 became the controller. He was in this position until 2006 when he became director of operations for the University of Saskatchewan College of Nursing. In 2007, Greg was appointed director of consumer services, and served in this capacity until his appointment as vice-president of finance and resources. Greg has held the role of vice-president of finance and resources at the University of Saskatchewan since June 1, 2013.

Greg is engaged in the community as a member of the Boards of Directors, chairing the finance committees for the Saskatchewan Regional Economic Development Authority (SREDA), the Canadian Light Source (CLS), the Sylvia Fedoruk Canadian Centre for Nuclear Innovation, and previously for the Friendship Inn.

Greg enjoys acreage life just outside of Saskatoon where he lives with his wife and three children, three horses, three dogs and three cats.



ALEX FALLON

President and Chief Executive Officer
Saskatoon Regional Economic Development Authority



Alex’s career has taken him around the world, having lived and worked in Europe, Asia and Canada. In many of these roles, he has been able to fly the Saskatchewan flag, promoting everything the city of Saskatoon and province have to offer. As the current President & CEO of the Saskatoon Regional Economic Development Authority (SREDA), Alex has been able to continue doing just that – in what he calls his ‘Dream Job’.

Thanks to numerous strange twists of fate, an obsession with goal setting, and an abundance of luck combined with hard work, Alex achieved his goal of working for SREDA. After Trade and Investment roles with the British Government in England and Tokyo, Alex left behind the bright lights of London and returned to Saskatoon to become the Marketing Manager (Canada) for the Cameco Corp in 2007. After also serving as a Director of Investment Attraction with Saskatchewan’s Ministry of the Economy, and then as a Vice-President with Rainmaker Global Business Development, Alex joined SREDA in 2014.

Alex holds a Bachelor of Business and Economics (Honours) and a Bachelor of Laws (Honours) both from the UK. He was also appointed as the first ever British Honorary Consul to the Province of Saskatchewan in May 2013 and in 2017, he was awarded the Sovereigns Medal for his volunteer work.

With his dream of being able to promote the Saskatoon Region well underway, Alex is now setting his sights on a new round of goals, namely seeing a zip line connect the University to Downtown (why not?), increasing the SREDA NEWSflash distribution list (that’s a blatant plug – visit our website) and to pursue his new dream job as a Top Gun Pilot (dream big).



TREVOR FRIESEN, CPA, CA

Business Advisor
MNP



Trevor Friesen is a Partner and Business Advisor with MNP’s Private Enterprise group. Working out of the Saskatoon office, Trevor is the Regional Leader of MNP’s Real Estate and Construction niche.

Working with small and medium-sized owner-managed businesses, Trevor delivers compliance and assurance services and assists in tax planning, strategic planning, succession planning, business and asset acquisition and disposition services, as well as general business advice.

Trevor’s more than 15 years of experience allows him to help business owners overcome hurdles and seize opportunities, while developing processes that allow them to solve issues and reach their individual and business goals.



DARLA LINDJBERG

President & CEO
Greater Saskatoon Chamber of Commerce



Darla has a strong ability to engage local members and is passionate about business and its role in society. She is a forward thinking, energetic and driven individual who is a collaborative team player. Her passion is firmly centered around working in an environment with multiple stakeholders to strengthen and create sustainability for organizations and causes. Darla has been an active member on numerous boards and committees throughout her career, working to build and strengthen her community with others who believe that community involvement and volunteerism is an integral part of a community’s success.

Darla possesses a Masters in Business Administration from the Kenneth Leven Graduate School of Business, a Chartered Director designation through McMaster University and the Director’s College, a Bachelor of Business Administration degree with a major in finance from the University of Regina and a Public Relations Certification through the University of Regina.

Darla and her husband have three children, Aida, Ethan and Eva. In her spare moments she enjoys spending time with her family, has built a following as an avid photographer and loves to travel.



DEREK LOTHIAN

CEO
Insurance Brokers Association of Saskatchewan



Derek Lothian is a nationally-recognized, award-winning association executive, business commentator, and entrepreneur. He currently serves as CEO of the Insurance Brokers Association of Saskatchewan, Founding Editor of Prairie Manufacturer Magazine, and President of Lothian & Associates Management Group Inc. Derek also sits as a director on the boards of Innovation Saskatchewan, the SaskTel Centre, and the Saskatoon Industry Education Council. He has been previously named to PR in Canada’s ‘Top 30 Under 30,’ as well as CBC’s ‘Future 40,’ and, in 2015, was honoured as a Premier’s Award nominee in Ontario.



LARRY ROSIA

President and CEO
Saskatchewan Polytechnic

As President and CEO of Sask Polytech, Dr. Larry Rosia leads the province's primary provider of technical education and skills training.

Sask Polytech serves more than 28,000 distinct students, and offers programs that touch every sector of the economy.

Dr. Rosia's career in education spans more than 35 years, as an Instructor, Program Chair, Revenue Generating Coordinator, Marketing Manager, and Dean.

Dr. Rosia is an alumnus of UofA and SAIT Polytechnic and is a lifelong learner. He has a background in telecommunications engineering, adult education and educational policy and administration.

Dr. Rosia has received the SAIT Board of Governor Award for Business and Industry Partnerships, the Conference Board of Canada Award for Business and Industry Partnerships, the Chair Academy International Exemplary Leadership Award, the Saskatchewan Men of Influence Award, and the Paul A. Elsner Excellence in Leadership Award.



BRIAN JONES

Director of Facilities Design and Development
Federated Co-operatives Ltd.

Brian Jones is the Director of Facilities Design and Development with Federated Co-operatives Ltd. in Saskatoon.

Federated Co-operatives Limited (FCL) does business differently. At its core, FCL is a co-operative that supports other co-operatives that serve people in Western Canada.

FCL is a wholesaling, manufacturing, marketing and administrative co-operative owned by more than 170 independent retail co-operative associations. These retail co-ops own and operate agro centres, food stores, gas bars/convenience stores and home centres.



BRAD ZUREVINSKI

General Manager (Saskatoon)
Dream Unlimited

Brad Zurevinski is the General Manager for Dream Development in Saskatoon, responsible for managing consultants and contractors responsible for the planning, detailed design and construction of Dream's master planned communities in Saskatoon. Prior to joining Dream, Mr. Zurevinski managed the Saskatoon Urban Development group for a national consulting engineering firm. Mr. Zurevinski is a Professional Engineer and holds a Bachelor of Civil Engineering from the University of Saskatchewan.



MURRAY TOTLAND

Director of Planning
Arbutus Properties



Murray Totland joined Arbutus Properties, one of Saskatoon’s premiere land developer and home builders, in early 2018 as the Director of Planning. Murray’s primary role is working on Arbutus’s Solair project, what will be Saskatoon’s newest neighbourhood and Canada’s largest sustainable community.

Prior to joining the Arbutus team, Murray enjoyed a 36-year career with the City of Saskatoon where he held increasingly senior positions within the corporation. Murray was a General Manager for several key Departments from 2004 to 2008 where one of his goals was to change the organizational culture to be more accountable, responsive, and adaptive. In January 2009, Murray was appointed to the position of City Manager. While at the city, Murray was responsible for delivering critical, multi-million dollar infrastructure projects, including three new bridges for the City, many new neighbourhood and land development projects and critical city infrastructure to serve a growing city.

Murray holds a degree in Civil Engineering and a Master of Business Administration, both from the University of Saskatchewan. Murray remains active in the community, serving on a number of community Board of Directors.



JOSH DODD

Director of Procurement – Potash
Nutrien



Josh grew up playing on the beaches and forests of the west coast and in the wide-open spaces of the Canadian prairies. A natural inclination for needing to know how things worked led Josh to complete a degree in Mechanical Engineering at the University of Saskatchewan in 2005. After which, Josh took on the challenge of working at the Nutrien Lanigan mine operation for several years, allowing him to gain practical experience solving production and maintenance problems while beginning to learn how to lead and motivate people.

After a one-year hiatus to backpack around the world, Josh returned to Canada to take on a role with Stantec Consulting, supporting large green and brown field mine development engineering and construction projects in Saskatchewan. Several years of field work and consulting within the mining industry allowed Josh to build his knowledge of the project management discipline and expand his capacity to organise, lead, and execute complex initiatives.

Building from these practical field experiences, in 2015 Josh shifted his focus to develop a broader business acumen at Nutrien as a Category Manager, within the newly formed Strategic Procurement team. Over the past several years Josh has steadily increased his responsibilities, and now as Director, Procurement – Potash, leads the procurement, warehousing and inventory team supporting Nutrien’s Potash Business Unit, across six operating mine sites.

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